

State of Delaware Broadband Grant Lessons Learned

Presented by:
James H. Sills, III
CIO
March 4, 2010



Broadband Technology Opportunity Infrastructure Program (BTOP)

- Purpose:
 - Support the deployment of broadband infrastructure
 - Enhance broadband capacity at public computer centers
 - Encourage sustainable adoption of broadband service
- Competitive grant process
- Strict Compliance requirements
- Additional information available at:

www.broadbandusa.gov



Grant Submission Deadlines

- Public Computing Centers & Sustainable Broadband Adoption - **No change**
 - Due to NTIA on March 15th
- Comprehensive Community Infrastructure- **Extended**
 - Due to NTIA on March 26th
- BIP Infrastructure Projects – **Extended**
 - Due to RUS on March 29th



Delaware's Grant Requests

- **Broadband Mapping: \$1,944,639**
 - Provide for mapping of broadband services across the state of Delaware.
- **Broadband Expansion: \$6,142,961**
 - Expand broadband access to 18 public schools, 18 charter schools, and 17 other community anchor institutions throughout Delaware.
- **Delaware State University Technology Modernization \$10,906,401**
 - Fund the implementation of a modern networking infrastructure at the DSU campuses.



Other Grants with potential benefits for Delaware:

- 59 Grants were submitted by private sector companies
 - Multiple Satellite providers
 - Cyber Café / Public Computing centers
 - Broadband awareness programs
 - Mobile broadband device enhancements
 - In-flight broadband
 - Implementation services



NOFA 2 Highlights

- Focus on **Partnerships** even more than before!
- Same three programs:
 - Comprehensive Community Infrastructure (CCI)
 - Focused on Middle Mile applications - **\$2.35 Billion**
 - Public Computing Centers (PCC):
 - Encourages training - **\$150 Million**
 - Sustainable Broadband Adoption (SBA) - **\$100 Million**
 - “Verification” of new subscribers
 - “Sustainability” of new subscribers



NOFA 2 Keys to Success

- Strong purpose
- Measurable benefits
- Must be technically and financially viable
- Sustainable



Opportunities for Small Businesses

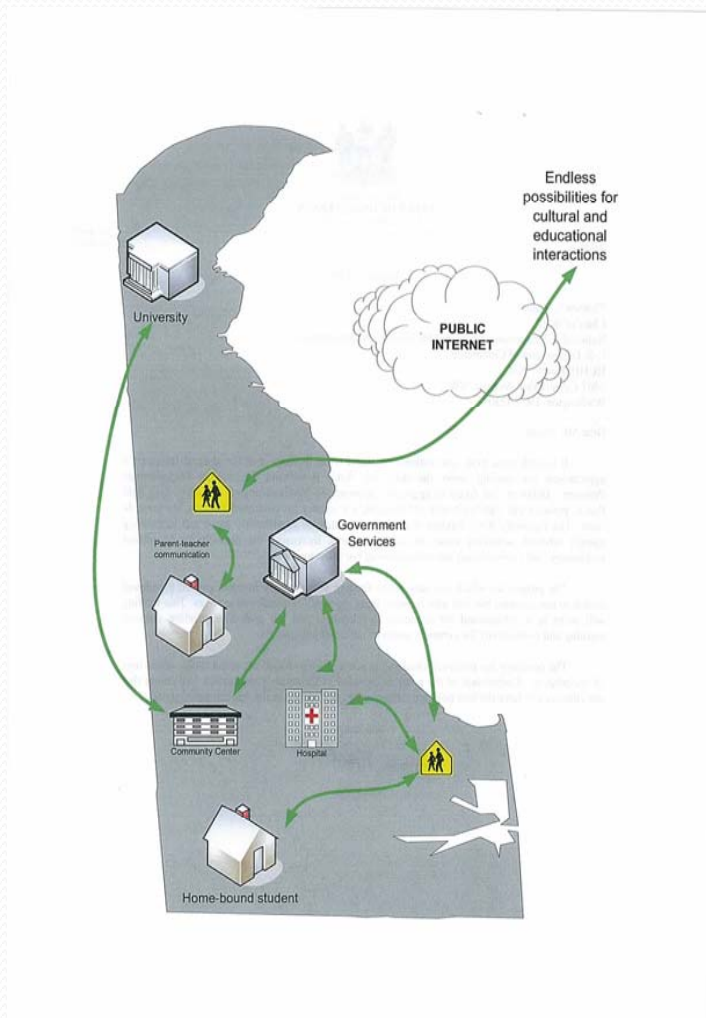
- Develop partnerships
- Respond to bid solicitations
 - Bids.delaware.gov
- Apply directly For NOFA 2

Department of Technology

Next Steps:

- Developing a new strategy for NOFA 2
 - Adjusting scope based on new guidelines
 - Focusing on service partners
 - Utilizing statistical data to validate the economic climate
 - Including a portion of DSU's request in a single grant
- Supporting other State grant proposals:
 - Providing technical guidance to Delaware Division of Libraries Grant

Department of Technology NOFA 2 submission Overview



- Video Conferencing Bridge Infrastructure
- DSU Network Infrastructure Modernization
- Anchor Institution Bandwidth upgrades



Thank You